

JENNIFER LESAR MEMBER

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Jennifer LeSar is an expert in community development and real estate finance. She is actively engaged in ensuring quality delivery of services and products to the clients of ELP Advisors, as well as the on-going management of its affiliate, LeSar Development Consultants (“LDC”), which she founded in 2005.

With more than 25 years of experience in the real estate development and investment banking industries, Jennifer LeSar brings a diverse background to her work in community development and urban revitalization. Her technical expertise spans from policy and program development to comprehensive strategic planning for top executives and executive teams to the origination and underwriting of complex investments in equity funds, multi-family portfolios and historic and low-income tax credit properties utilizing federal and state financing programs.

Prior to co-founding ELP Advisors and founding LDC, Ms. LeSar worked for nine years as an investment banker arranging equity investments on behalf of Edison Capital and Bank of America, and for twelve years as an affordable housing developer. Ms. LeSar has developed and /or financed over \$4 billion in residential and commercial properties.

Ms. LeSar currently serves on the San Diego Foundation Board of Directors and the Board of Governors for the California Housing Consortium (2010 – present). She has held a variety of leadership positions in the redevelopment and affordable housing arenas, including: United Way HomeAgain Co-Chair (2010 – 2011); Chair, Treasurer and Board Member of the Centre City Development Corporation (2002 – 2009); and Board Vice President, Director and Acting President of the San Diego Housing Federation (1996 – 1999). Ms. LeSar’s educational achievements include two advanced degrees from UCLA – an M.B.A. in real estate, finance and nonprofit management and an M.A. in Urban Planning, and she received her B.A. from Bryn Mawr College in political science and economics.

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